IRP Application Form for Charities and other Qualified Donees

*Note: This downloadable version is to help you prepare your application before submitting it through CFC’s online application portal.

Instructions

Please read the Guidelines and all the questions before you start this application. Avoid repetition wherever possible and note that each section has a word count. We suggest that you draft your responses and collect all attachments before entering your application on the portal.

Organizational Information

Attachments required in this section:

- Past 5 years financial statements (preferably third party prepared)
- Corporate bylaws
- List and bios of Management Team members and Board members
- Evidence of Qualified Donee status if other than Charitable Number

1. Name of applicant organization:

______________________

2. Legal Name (if different from operating name):

______________________

3. Contact:

Whom should we contact with any questions about your project?

Contact name: ______________________

Email address: ______________________

Phone number: ______________________
4. Corporate Street Address: 

______________________

5. City / Town:  

______________________

6. Province/Territory:

If you're applying from Quebec, please be aware that there is a separate application process, please refer to the [CFC website](http://www.cfcwebsite.com)

☐ Alberta  
☐ British Columbia  
☐ Manitoba  
☐ New Brunswick  
☐ Newfoundland and Labrador  
☐ Northwest Territories  
☐ Nova Scotia  
☐ Nunavut  
☐ Ontario  
☐ Prince Edward Island  
☐ Saskatchewan  
☐ Yukon

7. Postal Code:  

______________________

8. Organization Website:  

______________________

9. Summarize the project for which you are seeking funding from the Investment Readiness Program in one sentence.  (word count: 30)  

______________________

10. Corporate type:
☐ Not for Profit
☐ Co-op
☐ charitable co-op
☐ For Profit
☐ Registered Charity
☐ Other Qualified Donee, including registered Indigenous governments
☐ Other

    Please specify: __________

11. a) Business Registration Number:
    Must be in proper format (ex. 123456789RR001)

    ______________________

b) Charitable Number (if applicable):
    Must be in proper format (ex. 123456789RR001)

    ______________________

12. Fiscal Year End

    ______________________

13. Have you applied to the IRP previously?

    ☐ Yes
    ☐ No

14. To which Readiness Support Partner have you submitted an application?

    ☐ Community Foundations of Canada
    ☐ Chantier de l'économie sociale
    ☐ Canadian Women's Foundation
    ☐ National Aboriginal Capital Corporations Association
    ☐ National Association of Friendship Centres

15. When was it submitted?
    _______ / _____ / ____ (YYYY/MM/DD)
Organizational Mission

16. Please provide a short description of your organization’s mission. If possible, identify which of the United Nations Sustainable Development Goals your work addresses. (word count 60)

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

Max: 3 Choices

United Nations Sustainable Development Goals

☐ Goal 1: No Poverty
☐ Goal 2: Zero Hunger
☐ Goal 3: Good Health and Well-Being for People
☐ Goal 4: Quality Education
☐ Goal 5: Gender Equality
☐ Goal 6: Clean Water and Sanitation
☐ Goal 7: Affordable and Clean Energy
☐ Goal 8: Decent Work and Sustainable Economic Growth
☐ Goal 9: Industry, Innovation, and Infrastructure
☐ Goal 10: Reducing Inequalities
☐ Goal 11: Sustainable Cities and Communities
☐ Goal 12: Responsible Consumption and Production
☐ Goal 13: Climate Action
☐ Goal 14: Life Below Water
☐ Goal 15: Life on Land
☐ Goal 16: Peace, Justice and Strong Institutions
☐ Goal 17: Partnerships for the Goals
☐ Not Applicable

17. What social, cultural, or environmental problem does or will your organization address, or intend to address, and how? (word count 60)

__________________________________________________________________________

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Organization: Sustainability, Outcomes Measurement and Investment Readiness

This section of the application is asking questions about your overall organization, not the enterprise/project you seek to launch or advance with help from the IRP.

18. If applicable, what are a) the total revenues of your organization (from all sources of revenue) and the revenues generated from the sale of goods and services, for each of the past five fiscal years or since establishment, if shorter than 5 years?

<table>
<thead>
<tr>
<th>Year</th>
<th>Total revenue ($)</th>
<th>Revenue from sales of goods and services ($)</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td></td>
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<tr>
<td>Year 2</td>
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<td>Year 5</td>
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<tr>
<td>Total</td>
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</tbody>
</table>

19. What is your plan for your organization's long-term sustainability, including for securing future investment, if you are at that stage? (word count 150)

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Social Enterprise Activities

*This section pertains to your existing or planned enterprise activities, not your organization overall*

Attachments Required this section:
- One attachment that will help inform the selection jury about the social purpose organization’s operations

20. Do you have an existing social enterprise within your existing charitable organization’s structure, or in trust?
- Yes (Section A)
- No (Section B)

*If 20 yes, Please explain: (word count 250)*

__________________________________________________________________________
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Section A: Social Enterprise

*(If Yes to question 23)*

21A. If applicable, how many employees does your social enterprise have?
- Full Time ______________________________
- Part Time ______________________________

22A. If applicable, how many volunteers does your social enterprise have?
- Number ______________________________
23A. How does your social enterprise measure, or plan to measure, its social, cultural, environmental impact? *(word count 150)*

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

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24A. How does or how will your social enterprise report on those measurements?
*(word count 150)*

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25A. The investment readiness continuum is a non-linear spectrum between the conception of an idea, its implementation and investment readiness. Employment and Social Development Canada defines five stages in this continuum with different skills and supports required at each stage. Please capture, to the best of your ability, where your social enterprise is on this continuum.

- Early Stage Innovation: Exploration and ideation of the initiative - aligning a proposed solution to an identified need.
- Strategic Impact Focus: Feasibility analysis and community support development.
- Impact Sustainability: Business model development, use of data for planning & impact measurement, diversification of funding sources.
- Financial Resilience: Revenue generation, legal structure (incl. debt & equity), ability to scale and replicate.
- Investment/Investor Ready: Sustainable cash flow and assets, track record for sustainability and networking with prospective investors.

26A. What goods and services does your social enterprise deliver? *(word count 150)*

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

27A. How does your social enterprise generate revenue? *(word count 60)*
21B. If applicable, how many employees does your organization have?

Full Time  ________________________
Part Time  ________________________

22B. If applicable, how many volunteers does your organization have?

Number  ________________________

23B. How does your organization measure, or plan to measure, its social, cultural, environmental impact?  (word count 150)

__________________________________________________________________________
__________________________________________________________________________
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24B. How does or how will your organizations report on those measurements?  (word count 60)

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25B. The investment readiness continuum is a non-linear spectrum between the conception of an idea, its implementation and investment readiness. Employment and Social Development Canada defines five stages in this continuum with different skills and supports required at each stage. Please capture, to the best of your ability, where your organization is on this continuum.
☐ Early Stage Innovation: Exploration and ideation of the initiative - aligning a proposed solution to an identified need.
☐ Strategic Impact Focus: Feasibility analysis and community support development.
☐ Impact Sustainability: Business model development, use of data for planning & impact measurement, diversification of funding sources.
☐ Financial Resilience: Revenue generation, legal structure (incl. debt & equity), ability to scale and replicate.
☐ Investment/Investor Ready: Sustainable cash flow and assets, track record for sustainability and networking with prospective investors.

26B. What goods and services does or will your organization deliver? (word count 150)
__________________________________________________________________________
__________________________________________________________________________
__________________________________________________________________________
__________________________________________________________________________

27B. How does or how will your organization generate revenue? (word count 60)
__________________________________________________________________________
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**Project Information**

*This section pertains to the activities for which you are seeking funding from the Investment Readiness Program.*

Attachments for this section:

☐ Project Budget, clearly outlining all expenses and revenues. Please indicate whether revenues are preferred or pending.

28. Please specify the precise amount of non-repayable capital your social purpose organization is requesting through the IRP.

__________________________
29. a) Project start date: __________________________

30. b) Project end date: __________________________

30. Provide details about what you plan to do with the requested funds. Be sure to outline the complete project, both activities and/or research you propose to undertake. *(word count 250)*

__________________________________________________________________________

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31. What primary information gap are you hoping to fill, or what skill or competency do you hope to acquire through the Investment Readiness Program? *(word count 60)*

__________________________________________________________________________

__________________________________________________________________________

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32. What types of supports and services are you looking to access? Please identify if these are online or in person, and who will provide them. *(word count 60)*

*The Government of Canada has funded a number of expert service providers but other service providers are also acceptable.*

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

33. Do you intend to purchase any capital assets to fulfill a contract? *Please be sure to refer to the Program Guidelines to learn more about eligible asset purchases*

☐ Yes

☐ No
* If yes, how will this help you move along the investment readiness continuum?  *(word count 150)*

__________________________________________________________________________

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34. Please describe the relevant skills and experience (leadership, skills, networking, coaching) of the team associated with this project:  *(word count 150)*

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

35. How do you believe this project furthers the sustainable delivery of your organization's mission and goals? How do you think it will make your organization ready for some form of social finance investment?  *(word count 150)*

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36. Please describe any key community relationships or partnerships your organizations has in the community and their impact on the project for which you are seeking IRP funding.  *(word count 150)*

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__________________________________________________________________________
Information Collected for Investment Readiness Program Research Only

This section pertains to your existing or planned enterprise activities, not your organization overall.

37. What is the primary purpose of your project/social enterprise?

*Please check all that apply*

- Cultural
- Environmental
- Social

38. What is the secondary purpose of your project/social enterprise?

*Please check all that apply*

- Employment development
- Income generation for parent organization
- Training for workforce integration
- Awareness-raising
- Sustainable and affordable housing
- Food security
- Reusing and recycling program
- Youth services, daycare and after-school programming
- Other____________________

*These questions pertain to your organization overall.*

39. Which populations does your social purpose organization serve?

- Rural
- Urban
- Both

40. Which primary group does your social purpose organization serve or seek to serve through its social mission? *Please check all that apply*

- Youth
- LGBTQ+
- Indigenous people
- Racialized people
41. Please provide some information on the composition of your organization’s Board of Directors:

Total number of board members

LGBTQ+

Indigenous people

Racialized people

People living with a disability

Women

Choose not to answer

No Board

42. Does your organization offer services:

Please check all that apply

☐ Locally

☐ Regionally

☐ Nationally

☐ Internationally

43. On a scale of 1-5 how ready is your social purpose organization to take on investment?
44. When does your social purpose organization anticipate being ready to take on investment?

Within:
- ✔ 6 months
- ✔ 1 year
- ✔ 3 years
- ✔ 5 years
- ❑ I don’t know

45. On a scale of 1-5 how familiar are you in the following areas?

1: not familiar | 5: very familiar

1: Concept of social finance 2: Social finance opportunities and how to access them 3: Services and tools available to support an organization’s readiness to access social finance opportunities

<table>
<thead>
<tr>
<th>Score</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1: Concept of social finance</td>
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<td>❑</td>
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<tr>
<td>2: Social finance opportunities and how to access them</td>
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<tr>
<td>3: Services and tools available to support an organization’s readiness to access social finance opportunities</td>
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</tbody>
</table>
Feedback, Conflict of Interest and Authorization

Do you have any feedback about this application process? *(word count 150)*

_____________________________________________________________
_____________________________________________________________
_____________________________________________________________

I certify that the information contained in this application and the accompanying documents is true, accurate and complete.

☐ Yes

Please confirm that you or any other member of staff do not have any family or business (financial) connections to the service provider you have selected that would present a conflict of interest.

☐ Yes

The representative with designated signing/decision-making authority for the organization has authorized this application.

☐ Yes

I consent to being added to the IRP contact list and to receive relevant information pertinent to the Investment Readiness program.

☐ Yes
☐ No